

**GOODWILL INDUSTRIES OF SOUTH MISSISSIPPI
FULL BOARD MEETING**

MINUTES DRAFT

Tuesday, December 12, 2017 – 4:00 P.M.
Knight Nonprofit, Hancock Room
Gulfport, Mississippi

MEMBERS PRESENT: Vaughn T. Rex, Angie Juzang, Amelia Tomsic, Shelby Fox, Jennifer Sutton, Greg Payne, Zeleder Barnes, Deann Alewine

MEMBERS ABSENT: Allytra Perryman, Patsy Anderson, Dawn Stough, Loretta Bridges, Eric Hurst, Reed Allison, Guy Johnson

STAFF PRESENT: Richmond Vincent, Trish Pinkerton, Sue Rye, Val Ward, Ken Walker

OTHERS PRESENT:

I. Call to Order / Proceedings: *provided by 1st Vice Chair, Jennifer Sutton*

After leading prayer and welcoming remarks, 1st Vice Chair, Jennifer Sutton called the meeting to order at 4:00 p.m. Eight board members were present at the meeting. On motion properly made, seconded, and unanimously passed, the Minutes of the November 14, 2017, Board Meeting were approved.

II. Bylaws Revision:

President and CEO, Richmond Vincent stated that a bylaws revision discussion was initiated at the full board meeting in November. All requested changes resulting from that meeting have now been completed. Board members were provided a copy of the updated bylaws in draft form. Key differences were discussed in detail during the November 14, 2017, full board meeting. Board members were also provided a written handout that summarized key updates. A motion was made by Greg Payne to accept the proposed bylaws as presented. Deanne Alewine seconded the motion. Motion passed by unanimous vote. The revised bylaws were approved and adopted effective immediately.

III. 2018 Board Meeting Schedule: *provided by President & CEO, Richmond Vincent*

A draft of the 2018 Board Meeting Schedule was presented. As determined during the November 14, 2017 meeting, full board meetings were scheduled bimonthly instead of monthly. Board members discussed moving the meeting location to the Hancock Bank conference room in Biloxi as shown on the proposed schedule. It was determined that Knight Nonprofit in Gulfport was the preferred location at this time. Options for board members to attend meetings either through conference call or video conference will be made available beginning in 2018. New board members will be installed in March. Guy Johnson made a motion to approve the 2018 schedule pending the change of meeting location from Hancock Bank in Biloxi to Knight Nonprofit in Gulfport. Zeleder Barnes seconded the motion. Motion passed by unanimous vote. Trish Pinkerton will send out meeting date place-holders through Microsoft Outlook for the entire year of 2018.

IV. **2018 Budget Presentation:** *provided by President & CEO, Richmond Vincent*

President and CEO, Richmond Vincent presented the proposed 2018 budget, covering both the operating and the capital budget. Included in the capital budget was the opening of three new retail stores in 2018. The new stores will be located in Long Beach, Biloxi and Picayune. The Picayune store will actually be a relocation of the current store in that area. Following this move, the current Picayune store property will put up for sale. The board will be presented with a proposal on each of these new stores in 2018. Other highlights from the budget presentation included a 5% increase in wages, the addition of four additional workforce development staff, the purchase of software specifically for the Human Resources department, and an increase in advertising and promotions. 2018 is projected to be a year of rapid growth in our workforce development services. Mississippi ranks number one in the country with 21% of the population living in poverty. The vision of Goodwill of South Mississippi is to eliminate poverty. Our workforce development programs are critical to this undertaking. Many of our planned programs will directly connect job seekers with economic opportunities while meeting the recruitment needs of businesses in this community. Board members requested that revenue generated from the round-up program be specifically allocated to workforce development programs. President and CEO, Richmond Vincent affirmed this request. Following discussion, Shelby Fox made a motion to approve the 2018 capital and operating budget as presented. Vaughn T. Rex seconded the motion. The board of directors unanimously approved the proposed 2018 operating and capital budget.

V. **Chairman's Remarks:** *provided by 1st Vice Chair, Jennifer Sutton*

1st Vice Chair, Jennifer Sutton asked if there was any additional discussion at this time. Hearing none, a motion to adjourn the meeting was made by Guy Johnson and seconded by Vaughn T. Rex to adjourn the meeting. Meeting was adjourned.

Respectfully submitted,

Deann Alewine
Board Secretary
Goodwill of South Mississippi

Eric Hurst
Board Chairman
Goodwill of South Mississippi

**MISSISSIPPI GOODWORKS
FULL BOARD MEETING**

MINUTES DRAFT

Tuesday, December 12, 2017 – 4:00 P.M.
Knight Nonprofit, Hancock Room
Gulfport, Mississippi

MEMBERS PRESENT: Vaughn T. Rex, Angie Juzang, Amelia Tomsic, Shelby Fox, Jennifer Sutton, Greg Payne, Zeleder Barnes, Deann Alewine

MEMBERS ABSENT: Allytra Perryman, Patsy Anderson, Dawn Stough, Loretta Bridges, Eric Hurst, Reed Allison, Guy Johnson

STAFF PRESENT: Richmond Vincent, Trish Pinkerton, Sue Rye, Val Ward, Ken Walker

OTHERS PRESENT:

I. Call to Order / Proceedings: *provided by 1st Vice Chair, Jennifer Sutton*

After welcoming remarks, 1st Vice Chair, Jennifer Sutton called the meeting to order at 4:00 PM. Eight board members were present at the meeting. On motion properly made, seconded, and unanimously passed, the Minutes of the November 14, 2017 Board Meeting were approved.

II. Bylaws Revision: *provided by 1st Vice Chair, Jennifer Sutton and President and CEO, Richmond Vincent*

President and CEO, Richmond Vincent stated that a bylaws revision discussion was initiated at the full board meeting in November. All requested changes resulting from that meeting have now been completed. Board members were provided a copy of the updated bylaws in draft form. Key differences were discussed in detail during the November 14, 2017, full board meeting. Board members were also provided a written handout that summarized key updates. A motion was made by Greg Payne to accept the proposed bylaws as presented. Deanne Alewine seconded the motion. Motion passed by unanimous vote. The revised bylaws were approved and adopted effective immediately.

III. 2018 Board Meeting Schedule: *provided by President & CEO, Richmond Vincent*

A draft of the 2018 Board Meeting Schedule was presented. As determined during the November 14, 2017 meeting, full board meetings were scheduled bimonthly instead of monthly. Board members discussed moving the meeting location to the Hancock Bank conference room in Biloxi as shown on the proposed schedule. It was determined that Knight Nonprofit in Gulfport was the preferred location at this time. Options for board members to attend meetings either through conference call or video conference will be made available beginning in 2018. New board members will be installed in March. Guy Johnson made a motion to approve the 2018 schedule pending the change of meeting location from Hancock Bank in Biloxi to Knight Nonprofit in Gulfport. Zeleder Barnes seconded the motion. Motion passed by unanimous vote. Trish Pinkerton will send out meeting date place-holders through Microsoft Outlook for the entire year of 2018.

IV. 2018 Budget Presentation: *provided by President & CEO, Richmond Vincent*

President and CEO, Richmond Vincent presented the proposed 2018 budget, covering both the operating and the capital budget. Included in the capital budget was an increase in revenue of \$3,751,522. This revenue will be realized through new commercial contracts. Other highlights from the budget presentation included two new vans for the Keesler custodial contract and new floor care equipment for the commissary contract. Most of all, 2018 is projected to be a year of rapid growth in our workforce development services. Mississippi ranks number one in the country with 21% of the population living in poverty. The vision of Mississippi Goodworks is to eliminate poverty. Our workforce development programs are critical to this undertaking. Many of our planned programs will directly connect job seekers with economic opportunities while meeting the recruitment needs of businesses in this community. Following discussion, Shelby Fox made a motion to approve the 2018 capital and operating budget as presented. Vaughn T. Rex seconded the motion. The board of directors unanimously approved the proposed 2018 operating and capital budget.

V. Chairman's Remarks: *provided by 1st Vice Chair, Jennifer Sutton*

1st Vice Chair, Jennifer Sutton asked if there was any additional discussion at this time. Hearing none, a motion to adjourn the meeting was made by Guy Johnson and seconded by Vaughn T. Rex to adjourn the meeting. Meeting was adjourned.

Respectfully submitted,

Deann Alewine

Board Secretary,
Mississippi Goodworks

Eric Hurst

Board Chairman,
Mississippi Goodworks