

# GOODWILL INDUSTRIES OF SOUTH MISSISSIPPI FULL BOARD MEETING

## MINUTES DRAFT

Tuesday, October 9, 2018 – 3:30 P.M.  
Knight Nonprofit Center, Topazi Room  
11975 Seaway Road, Gulfport, MS

MEMBERS PRESENT: Shelby Fox, Guy Johnson, Patsy Anderson, Vaughn Rex, Angela Juzang, Loretta Bridges (teleconference), Dorothy Shaw (teleconference), Dawn Stough, Amelia Tomsic, Reed Allison

MEMBERS ABSENT: Zeleder Barnes, Ashley Edwards, Jennifer Sutton, DeAnn Alewine, Allytra Perryman, Gregory Payne, Glen East, Jonathan Woodward

STAFF PRESENT: Richmond Vincent, Trish Pinkerton, Sue Rye, Val Ward, Ken Walker, Kerrieal General

OTHERS PRESENT: Kelli Lyons (Alexander Van Loon AVL)

### **I. Call to Order:** *provided by Guy Johnson*

After welcoming remarks by Board Chairman, the meeting was called to order at 3:32. There were (10) board members present during the meeting. Board Chairman, Guy Johnson, opened in prayer. On motion properly made by Shelby Fox, seconded by Patsy Anderson, and unanimously passed, the Minutes of the August 14, 2018, board meeting were approved.

### **II. Mission Moments:**

A video was played of Leslie Kelly-Williams, store manager.

### **III. Call for Nominations:** *provided by Angela Juzang*

Board Development Committee Chair, Angela Juzang, advised that there are three board openings for 2019. Angela Juzang, announced that the nominations begin today October 9, 2018, and will run through October 31, 2018. Nominations are then presented before the Executive Committee and the final decision will be presented to the full board in December.

### **IV. 2017 Financial Audit:** *provided by Kelli Lyons (AVL)*

Lead Auditor, Kelli Lyons, CPA, presented a review of the 2017 Financial Audit. Board members were provided with a copy of the 2017 financial audit and management letter. Kelli explained that the audit is performed for the purpose of forming an opinion on the basic combined financial statements of Goodwill Industries of South Mississippi, Inc. and Mississippi Goodworks, Inc. taken as a whole. In the auditor's opinion, the combined financial statements present fairly in all material respects and in conformity with acceptable accounting principles. Goodwill Industries of South Mississippi received an unqualified opinion for the 2017 annual audit. This is the highest level you can receive

on an audit. As of December 31, 2017 Goodwill Industries of South Mississippi showed a profit of \$241, 920 and Goodworks showed a profit of \$218,150. Kelli Lyons also gave a review of the management letter provided by Alexander Van Loon, Sloan, Levens, Favre, PLLC. Management provided a written response to the Management letter comments. This response was provided to Board Members at the meeting. Following discussion of the audit letter recommendations, Kelli Lyons, stated that these matters were corrected by management.

**V.** **Approval of Financials:** *provided by Trish Pinkerton*

Trish Pinkerton reviewed the July financials. Angela Juzang, asked if there is a way to receive and vote on financials in the interim of board meetings. On motion properly made by Shelby Fox, seconded by Patsy Anderson, and unanimously passed, the July financials were approved.

**VI.** **2019 Budget Presentation:** *provided by Richmond Vincent*

Richmond Vincent reviewed the capital and operating budget for 2019. The revenue for 2019 is expected to increase due to opening new locations, implementing the Snap program, training reimbursement, and the retail certification grant. The expenses for 2019 are expected to increase also. One of the new expenses includes relocating Goodwill's headquarters to the Knight Nonprofit Center. On motion properly made by Patsy Anderson, seconded by Angela Juzang, and unanimously passed, the 2019 budget was approved.

**VII.** **Adjourn:** *provided by Board Chairman, Guy Johnson*

Board Chair, Guy Johnson, asked if there was any additional discussion at this time. Hearing none, a motion to adjourn the meeting was made, seconded, and unanimously passed. Meeting was adjourned at 4:51.

Respectfully submitted,

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DeAnn Alewine  
Board Secretary  
Goodwill Industries of South Mississippi

# **GOODWORKS FULL BOARD MEETING**

## **MINUTES DRAFT**

Tuesday, October 9, 2018 – 4:41 P.M.  
Knight Nonprofit Center, Topazi Room  
11975 Seaway Road, Gulfport, MS

MEMBERS PRESENT: Shelby Fox, Guy Johnson, Patsy Anderson, Vaughn Rex, Angela Juzang, Loretta Bridges (teleconference), Dorothy Shaw (teleconference), Dawn Stough, Amelia Tomsic, Reed Allison

MEMBERS ABSENT: Zeleder Barnes, Ashley Edwards, Jennifer Sutton, DeAnn Alewine, Allytra Perryman, Gregory Payne, Glen East, Jonathan Woodward

STAFF PRESENT: Richmond Vincent, Trish Pinkerton, Sue Rye, Val Ward, Ken Walker, Kerrieal General

OTHERS PRESENT: Kelli Lyons (Alexander Van Loon AVL)

**I. Call to Order:** *provided by Guy Johnson*

After welcoming remarks by Board Chairman, the meeting was called to order at 4:41. There were (10) board members present during the meeting. Board Chairman, Guy Johnson, opened in prayer. On motion properly made by Vaughn Rex, seconded by Dawn Stough, and unanimously passed, the Minutes of the August 14, 2018, board meeting were approved.

**II. Mission Moments:**

A video was played of Leslie Kelly-Williams, store manager.

**III. Call for Nominations:**

Board Development Committee Chair, Angela Juzang, advised that there are three board openings for 2019. Angela Juzang, announced that the nominations begin today October 9, 2018, and will run through October 31, 2018. Nominations are then presented before the Executive Committee and the final decision will be presented to the full board in December.

**IV. Audit Presentation:** *provided by Kelli Lyons (AVL)*

Lead Auditor, Kelli Lyons, CPA, presented a review of the 2017 Financial Audit. Board members were provided with a copy of the 2017 financial audit and management letter. Kelli explained that the audit is performed for the purpose of forming an opinion on the basic combined financial statements of Goodwill Industries of South Mississippi, Inc. and Mississippi Goodworks, Inc. taken as a whole. In the auditor's opinion, the combined financial statements present fairly in all material respects and in conformity with acceptable accounting principles. Goodwill Industries of South Mississippi received an

unqualified opinion for the 2017 annual audit. This is the highest level you can receive on an audit. As of December 31, 2017 Goodwill Industries of South Mississippi showed a profit of \$241, 920 and Goodworks showed a profit of \$218,150. Kelli Lyons also gave a review of the management letter provided by Alexander Van Loon, Sloan, Levens, Favre, PLLC. Management provided a written response to the Management letter comments. This response was provided to Board Members at the meeting. Following discussion of the audit letter recommendations, Kelli Lyons, stated that these matters were corrected by management.

**V. Approval of Financials:**

Trish Pinkerton reviewed the July financials. Angela Juzang, asked if there is a way to receive and vote on financials in the interim of board meetings. On motion properly made by Shelby Fox, seconded by Patsy Anderson, and unanimously passed, the July financials were approved.

**VI. 2019 Budget Presentation: *provided by Richmond Vincent***

Richmond Vincent reviewed the capital and operating budget for 2019. The revenue for 2019 is expected to increase due to opening new locations, implementing the Snap program, training reimbursement, and the retail certification grant. The expenses for 2019 are expected to increase also. One of the new expenses includes relocating Goodwill's headquarters to the Knight Nonprofit Center. On motion properly made by Patsy Anderson, seconded by Angela Juzang, and unanimously passed, the 2019 budget was approved.

**VII. Adjourn: *provided by Board Chairman, Guy Johnson***

Board Chair, Guy Johnson, asked if there was any additional discussion at this time. Hearing none, a motion to adjourn the meeting was made, seconded, and unanimously passed. Meeting was adjourned at 4:42.

Respectfully submitted,

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DeAnn Alewine  
Board Secretary  
Mississippi Goodworks